

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	WI	G	Cl.	Col.	Footnotes/Comments
2004/2005		Winter 05														
ACTG		Winter 05														
ACTG	199	001	40002	Special Studies (Credit to be arranged)	1	T	1230-1450	331 LH		Francisco	Cherie	35	35	P/NP		Meets February 8, 15, 22, March 1 and 8 only Actg Mechanics: Dir/Cr
ACTG	360	001	40003	Management Accounting	4	MW	0800-0950	140 SBA	high	Schuster	Michael	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
ACTG	360	002	40004	Management Accounting	4	M	1740-2120	140 SBA	high	Schuster	Michael	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
ACTG	381	001	40005	Financial Accounting and Reporting I	4	MW	1415-1605	249 LH		Henton	Michael	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (84) Exams will be held two Friday evenings within the term.
ACTG	381	002	40006	Financial Accounting and Reporting I	4	MW	0800-0950	335 LH		Carr	Tyee	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (84) Exams will be held two Friday evenings within the term.
ACTG	381	003	40007	Financial Accounting and Reporting I	4	MW	1730-1920	190 SBA		Henton	Michael	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (84) Exams will be held two Friday evenings within the term.
ACTG	382	001	40008	Financial Accounting and Reporting II	4	TR	1000-1150	130 SBA		Chope	Roger	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (84) Exams will be held two Friday evenings within the term.
ACTG	382	002	40009	Financial Accounting and Reporting II	4	TR	1730-1920	160 PCAT	high	Chope	Roger	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (84) Exams will be held two Friday evenings within the term.
ACTG	421	001	40010	Introduction to Taxation	4	T	1740-2120	90 CIN	high	Hipps	David	45	45	A-F	JR SR PB SBA	
ACTG	422	001	40011	Advanced Taxation	4	R	1740-2120	209 SAB		Sundberg	Kevin	40	40	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	490	001	44639	Advanced Financial Accounting	3	TR	1000-1125	170 SBA		Francisco	Cherie	45	45	A-F	JR SR PB SBA	
ACTG	492	001	40013	Auditing Concepts and Practices	4	TR	1200-1350	CANCEL CANCEL		Canceled		40	40	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	492	002	40014	Auditing Concepts and Practices	4	TR	0800-0950	130 SBA		Almer	Elizabeth	40	40	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	492	003	45371	Auditing Concepts and Practices	4	TR	1530-1720	140 SBA		Johnson	Raymond	40	40	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	511	001	44640	Financial Reporting	4	T	1300-1640	160 SBA		Philbrick	Donna	45	45	A-F	GR SBA, SEAS, EDUC, SYSC	MBA, FT, Downtown
ACTG	511	002	44968	Financial Reporting	4		WEB	Web		Philbrick	Donna	0	0	A-F	GR SBA, SEAS, EDUC, SYSC	(19) eMBA Program. Online course restricted to eMBA cohort students. Open to other MBA students, space permitting. Call (503) 725-4822.
ACTG	512	001	44664	Managerial Accounting and Control	2	M	1300-1640	160 SBA		Rogers	Rodney	45	45	A-F	GR SBA, SEAS, EDUC, SYSC	MBA, FT, Downtown. 2/7-3/12
ACTG	512	002	44665	Managerial Accounting and Control	2	M	1740-2120	160 SBA		Layzell	David	45	45	A-F	GR SBA, SEAS, EDUC, SYSC	MBA, PT, Downtown. 2/7-3/12
ACTG	512	003	44666	Managerial Accounting and Control	2	T	1740-2120	CAP CTR		Layzell	David	45	45	A-F	GR SBA, SEAS, EDUC, SYSC	MBA, PT, Cap Center. 2/7-3/12
ACTG	512	004	44967	Managerial Accounting and Control	2		Web	Web		Brown	Darrell	0	0	A-F	GR SBA, SEAS, EDUC, SYSC	(19) eMBA Program. Online course restricted to eMBA cohort students. Open to other MBA students, space permitting. Call (503) 725-4822. eMBA. 2/7-3/12
ACTG	522S	001	40016	Advanced Taxation	4	R	1740-2120	209 SAB		Sundberg	Kevin	5	5	A-F	GR SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	560	002	45636	Professional Ethics and the Public Interest	2	M	1740-2120	160 SBA		Dillard	Jesse	45	45	A-F	GR SBA, SEAS, EDUC, SYSC	MSFA, PT & FT. 1/3-2/5

<i>Course</i>	<i>Section</i>	<i>CRN</i>	<i>Title</i>	<i>Credit Hours</i>	<i>Day</i>	<i>Time</i>	<i>Room</i>	<i>Tech.</i>	<i>Instructor</i>	<i>Sz</i>	<i>WI</i>	<i>G</i>	<i>Cl.</i>	<i>Col.</i>	<i>Footnotes/Comments</i>
ACTG	592S	001	40018	Auditing Concepts and Practices	4	T	1200-1350	CANCEL	Canceled	5	10	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	592S	002	40019	Auditing Concepts and Practices	4	TR	0800-0950	130 SBA	Almer Elizabeth	5	10	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ACTG	592S	003	45372	Auditing Concepts and Practices	4	TR	1530-1720	140 SBA	Johnson Raymond	5	10	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.

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BA	Winter 05															
BA	101	001	40205	Introduction to Business and World Affairs	4	MW	1015-1205	490 SBA		Cebula Leonard	60	45	A-F			
BA	101	002	40206	Introduction to Business and World Affairs	4	TR	0800-0950	490 SBA		Eichelberger Brenda	60	45	A-F			
BA	101	003	40208	Introduction to Business and World Affairs	4	TR	1000-1150	490 SBA		Eichelberger Brenda	60	45	A-F			
BA	101	004	40207	Introduction to Business and World Affairs	4	T	1740-2120	490 SBA		Johnson Ronald	60	45	A-F			
BA	101	006	40209	Introduction to Business and World Affairs	4	MW	1215-1405	490 SBA		Wilson Rahndi	60	45	A-F			
BA	101	007	40210	Introduction to Business and World Affairs	4	TR	1200-1350	490 SBA		Johnson Ronald	60	45	A-F			
BA	205	001	40211	Business Communication using Technology	4	TR	0800-0950	170 SBA	high	Loney Jennifer	45	45	A-F			(9) Partially delivered by distance technology. Computer and web skills and an active e-mail account are required.
BA	205	002	40212	Business Communication using Technology	4	TR	1200-1350	170 SBA	high	Loney Jennifer	45	45	A-F			(9) Partially delivered by distance technology. Computer and web skills and an active e-mail account are required.
BA	205	003	40214	Business Communication using Technology	4	W	1740-2120	449 CH		Barker Rodney	45	45	A-F			
BA	205	004	40215	Business Communication using Technology	4	T	1740-2120	170 SBA	high	Loney Jennifer	45	45	A-F			(9) Partially delivered by distance technology. Computer and web skills and an active e-mail account are required.
BA	205	005	40213	Business Communication using Technology	4	MW	0800-0950	490 SBA		Barker Rodney	45	45	A-F			
BA	211	001	40216	Fundamentals of Financial Accounting	4	MW	0800-0950	170 SBA	high	Mueller Paul	45	45	A-F			
BA	211	002	40219	Fundamentals of Financial Accounting	4	R	1740-2120	449 CH	high	Boice Geoffrey	45	45	A-F			
BA	211	003	40217	Fundamentals of Financial Accounting	4	MW	1015-1205	212 SH	high	Francisco Cherie	45	45	A-F			
BA	211	004	40218	Fundamentals of Financial Accounting	4	MW	1415-1605	CANCEL CANCEL EL	high	Canceled	45	45	A-F			
BA	211	005	40220	Fundamentals of Financial Accounting	4	T	1740-2120	249 LH	high	McConachie Todd	45	45	A-F			
BA	211	006	45635	Fundamentals of Financial Accounting	4	TR	0800-0950	247 SB2	high		45	45	A-F			
BA	213	001	40221	Decision Making with Accounting Information	4	TR	1000-1150	283 CH	high	Ryan Joan	45	45	A-F			
BA	213	002	40222	Decision Making with Accounting Information	4	MW	1015-1205	140 SBA	high	Schuster Michael	45	45	A-F			
BA	213	003	40223	Decision Making with Accounting Information	4	T	1740-2120	258 CH	high	Lachman Donald	45	45	A-F			
BA	213	004	40224	Decision Making with Accounting Information	4	W	1740-2120	401 CH	high	Ryan Joan	45	45	A-F			
BA	213	005	44655	Decision Making with Accounting Information	4	MW	0800-0950	CANCEL CANCEL EL	high	Canceled	45	45	A-F			
BA	301	001	44656	Research & Analysis of Business Problems	4	MW	1015-1205	130 SBA		Yuthas Kristi	40	40	A-F	JR SR PB	SBA	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	301	002	44657	Research & Analysis of Business Problems	4	MW	1415-1605	170 SBA			40	40	A-F	JR SR PB	SBA	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	302	001	40227	Organizational Behavior	4	MW	0800-0950	290 SBA	high	Erdogan Berrin	40	40	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	302	002	40230	Organizational Behavior	4	MW	1015-1205	290 SBA	high	Erdogan Berrin	40	40	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.

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BA	302	003	40225	Organizational Behavior	4	T	1740-2120	335 SH		Lottes Jost	40	40	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	302	004	40226	Organizational Behavior	4	S	0900-1050	340 SBA		Bauer Talya	40	40	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (10) On-line, web-based course. See www.webct.pdx.edu. This course is online (using WebCT) except for the three campus sessions: Optional Orientation on Saturday, Jan. 15 from 9-10:30 am, Midterm Exam on Saturday Feb. 12 from 9-10:30 am, and Final Exam on EITHER March 12 or March 19 from 9-10:30 am. A group project will be required via online groups that are randomly formed.	
BA	302	005	40228	Organizational Behavior	4	S	1100-1250	340 SBA		Bauer Talya	40	40	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (10) On-line, web-based course. See www.webct.pdx.edu.	
BA	302WK	WKD	40229	Organizational Behavior	4	S	0800-1200	OIT/Metro		STAFF to be defined	0	0	A-F	JR SR PB SBAX	(3) Restricted to Weekend Business Degree Program students. Class held at OIT/Metro Center, 7726 SE Harmony Rd., Portland. For program and registration information, please call the School of Business at 503-725-3700.	
BA	303	001	40231	Business Finance	4	MW	1015-1205	107 SB1	high	Oh John	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (8) This section requires students to be proficient in an electronic spreadsheet software such as Microsoft Excel.	
BA	303	002	40235	Business Finance	4	MW	1245-1435	130 SBA	high	Rogers' Daniel	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (8) This section requires students to be proficient in an electronic spreadsheet software such as Microsoft Excel.	
BA	303	003	40232	Business Finance	4	MW	1500-1650	490 SBA	high	STAFF to be defined	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (8) This section requires students to be proficient in an electronic spreadsheet software such as Microsoft Excel. James MacKenzie	
BA	303	004	40233	Business Finance	4	R	1740-2120	249 LH	high	Saliba Gregory	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (8) This section requires students to be proficient in an electronic spreadsheet software such as Microsoft Excel.	
BA	303	005	45365	Business Finance	4	M	1740-2120	92 CIN	high	Crow Douglas	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (8) This section requires students to be proficient in an electronic spreadsheet software such as Microsoft Excel.	
BA	303WK	WKE	40234	Business Finance	4	W	1800-2140	OIT/Metro		Derrick Ray	0	0	A-F	JR SR PB SBA	(3) Restricted to Weekend Business Degree Program students. Class held at OIT/Metro Center, 7726 SE Harmony Rd., Portland. For program and registration information, please call the School of Business at 503-725-3700. (8) This section requires students to be proficient in an electronic spreadsheet software such as Microsoft Excel.	
BA	306	001	44658	Working With Money for Business Minors	4	M	1740-2120	MHCC		STAFF to be defined	45	45	A-F		(21) Business Minor. Does not count toward Business Major. Located at Mt. Hood Campus - ADDRESS/ROOM NUMBER???????	
BA	311	001	40237	Marketing Management	4	MW	0800-0950	331 LH		Sisavic F. Michael	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	311	002	40238	Marketing Management	4	MW	1215-1405	390 SBA		Sisavic F. Michael	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. Wants same room as section 1	
BA	311	003	40240	Marketing Management	4	TR	1415-1605	490 SBA		Mathwick Charla	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	311	004	40239	Marketing Management	4	R	1740-2120	490 SBA		Dale Therese (TC)	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	311	005	40241	Marketing Management	4	T	1740-2120	335 LH		Daraee Kamiar	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	316	001	44663	Working With Customers for Business Minors	4	TR	1415-1605			Nobles Charles	100	45	A-F		(21) Business Minor. Does not count toward Business Major.	
BA	325	001	40242	Competing with Information Technology	4	M	1740-2120	383 CH	high	Cole John	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	325	002	40244	Competing with Information Technology	4	TR	1400-1550	170 SBA	high	Hansen David	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	325	003	40245	Competing with Information Technology	4	T	1740-2120	171 CH	high	Holmberg Butch	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	
BA	325	004	40243	Competing with Information Technology	4	MW	1015-1205	160 PCAT	high	Rampal Rohit	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.	

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BA	325	005	40247	Competing with Information Technology	4	TR	0800-0950CANCEL	high	Canceled	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	325	006	45366	Competing with Information Technology	4	MW	1415-1605	390 SBA	Gerbing David	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	325WK	WKD	40246	Competing with Information Technology	4	S	0800-1159	OIT/Metro	Hosseini Behzad	0	0	A-F	JR SR PB	SBAX	(3) Restricted to Weekend Business Degree Program Students. Class held at OIT/Metro Center, 7726 SE Harmony Rd., Portland. For program and registration information, please call the School of Business at 503-725-3700.
BA	326	001	44659	Working With People for Business Minors	4	TR	1200-1350	247 SB2	Parsons Tien	75	45	A-F			(21) Business Minor. Does not count toward Business Major.
BA	339	001	40248	Operations and Quality Management	4	MW	1015-1205	170 PCAT	Zahrowski Robert	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	339	002	40249	Operations and Quality Management	4	W	1740-2120	128 PCAT	STAFF to be defined	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	339	003	40251	Operations and Quality Management	4	TR	1200-1350CANCEL	high	Canceled	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	339	004	40250	Operations and Quality Management	4	R	1740-2120	130 SBA	Fontaine-Westh Mark	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	339	005	45581	Operations and Quality Management	4	TR	1400-1550	290 SBA	Nibler Roger	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	385	001	40252	Business Environment	4	MW	1215-1405	140 SBA	Enders Jeanne	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (9) Partially delivered by distance technology. Computer and web skills and an active e-mail account are required.
BA	385	002	40255	Business Environment	4	T	1740-2120	271 CH	Marcus Susan	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	385	003	40254	Business Environment	4	TR	1200-1350	140 SBA	Enders Jeanne	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. (9) Partially delivered by distance technology. Computer and web skills and an active e-mail account are required.
BA	385	004	40253	Business Environment	4	W	1215-1555	290 SBA	Brown~ Robert	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	385	005	40256	Business Environment	4	MW	1015-1205	170 SBA	Eichelberger Brenda	45	45	A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
BA	495	001	40257	Business Strategy	4	R	1740-2120	390 SBA	Short Jeremy	35	35	A-F	SR PB	SBA	Online class meets weeks 1, 2, 6 and 10
BA	495	002	40262	Business Strategy	4	R	1215-1605	390 SBA	Short Jeremy	35	35	A-F	SR PB	SBA	
BA	495	003	40261	Business Strategy	4	MW	1015-1205	390 SBA	Bloom William	35	35	A-F	SR PB	SBA	
BA	495	004	40260	Business Strategy	4	MW	0800-0950	390 SBA	Bloom William	35	35	A-F	SR PB	SBA	
BA	495	005	40259	Business Strategy	4	M	1740-2120	390 SBA	Brown~ Robert	35	35	A-F	SR PB	SBA	
BA	495	006	40258	Business Strategy	4	TR	0800-0950	390 SBA	Zahrowski Robert	35	35	A-F	SR PB	SBA	
BA	506	001	40264	Business Project (6 credits)	6	F	0900-1250	390 SBA	Resnik Alan	45	0	IP	GR	SBA, SEAS, EDUC, SYSC	(17) Class meets first week only. Other hours to be arranged. Class meets 1/7
BA	506	002	40266	Business Project (3 credits)	3	F	0900-1250	390 SBA	Resnik Alan	45	0	IP	GR	SBA, SEAS, EDUC, SYSC	(17) Class meets first week only. Other hours to be arranged. Class meets 1/7
BA	506	003	40265	Business Project (3 credits)	3	F	0900-1250	390 SBA	Huston James	12	3	IP	GR	SBA, SEAS, EDUC, SYSC	(17) Class meets first week only. Other hours to be arranged. ICLE BUSINESS PROJECT
BA	506	004		Business Project (6 credits)	6	F	0900-1250	390 SBA	Huston James	12	3	IP	GR	SBA, SEAS, EDUC, SYSC	(17) Class meets first week only. Other hours to be arranged. ICLE students
BA	506T	001	40267	MIT Business Project	6	F	0900-1250	390 SBA	Resnik Alan	45	15	IP	GR	SBA, SEAS, EDUC, SYSC	(17) Class meets first week only. Other hours to be arranged. (15) Innovation and Technology Option Class meets 1/7
BA	506T	002	40260	MIT Business Project	3	F	0900-1250	390 SBA	Resnik Alan	45	15	IP	GR	SBA, SEAS, EDUC, SYSC	(17) Class meets first week only. Other hours to be arranged. (15) Innovation and Technology Option Class meets 1/7
BA	508	001	44660	Leadership Development and Assessment	2	M	1740-2120	CAP CTR	McKnight Carolyn			A-F	GR	SBA, SEAS, EDUC, SYSC	(5) Class held in room 1307 at Capital Center, 18640 NW Walker Rd., Beaverton, OR 97007 (Grad Course Located at Capitol Center, Rm 1102)

<i>Course</i>	<i>Section</i>	<i>CRN</i>	<i>Title</i>	<i>Credit Hours</i>	<i>Day</i>	<i>Time</i>	<i>Room</i>	<i>Tech.</i>	<i>Instructor</i>	<i>Sz</i>	<i>WI</i>	<i>G</i>	<i>Cl.</i>	<i>Col.</i>	<i>Footnotes/Comments</i>
BA	508	002	44661	Leadership Development and Assessment	2	T	1740-2120	390 SBA	McKnight Carolyn	A-F	GR				SBA, SEAS, EDUC, SYSC

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	WI	G	Cl.	Col.	Footnotes/Comments
FIN	Winter 05															
FIN	218	001	41137	Personal Finance	4	MW	1015-1205	154 PCAT		Hunter	James Jr.	48	15	P/NP	O	
FIN	218	002	41138	Personal Finance	4	online		On-Line		Fuller	Beverly	200		P/NP	O	(10) On-line, web-based course. See www.webct.pdx.edu.
FIN	301	003	41139	Stock Market	3	T	1730-2010	331 LH		Crow	Douglas	75	15	A-F	JR SR PB	SBAX (1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
FIN	319	002	41140	Intermediate Financial Management	4	W	1740-2120	CANCEL	high	Canceled		45	75	A-F	JR SR PB	SBA (1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
FIN	319	003		Intermediate Financial Management	4	MW	1730-1920		high	Oh	John	45	75	A-F	JR SR PB	SBA (1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
FIN	333	002	41141	Foundations of Real Estate Analysis	3	M	1840-2120	331 LH		Boyle	Thomas	45	15	A-F	JR SR PB	SBAX (1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
FIN	439	001	41142	Real Estate Appraisal	3	M	1840-2120	222 BHB		DeLacy	P. Barton	30	15	A-F	JR SR PB	SBA (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
FIN	441	001	41143	Fundamentals of Derivative Securities	2	M	1730-1920	CANCEL	medium	Canceled		45	15	A-F	JR SR PB	SBA (19) 2120CANCEL
FIN	441	002	45393	Fundamentals of Derivative Securities	2	W	1730-1920	270 SBA	medium	Settle	John	45	15	A-F	JR SR PB	SBA
FIN	449	001	44662	Valuation	4	TR	1730-1920	92 CIN	high	Rogers'	Daniel	45	15	A-F	JR SR PB	SBA
FIN	449	002	41144	Valuation	4	TR	1000-1150	160 SBA	high	Rogers'	Daniel	45	15	A-F	JR SR PB	SBA
FIN	452	001	41145	Investments	4	M	1740-2120	158 CH	high	Rahman	Shafiqur	45	15	A-F	JR SR PB	SBA
FIN	456S	001	41146	International Financial Management	4	MW	1500-1650	130 SBA	high	Oh	John	40	15	A-F	JR SR PB	SBA (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
FIN	465	001	41147	Finance Topics and Cases	4	F	1300-1640	CANCEL	high	Canceled		45	15	A-F	JR SR PB	SBA (16) 1640CANCEL
FIN	514eM	001	41149	Economic Environment of the Firm	4	eMBA	WEB	WEB	high	STAFF	to be defined	45	15	A-F	GR	SBA (19) eMBA Program. Online course restricted to eMBA cohort students. Open to other MBA students, space permitting. Call (503) 725-4822.
FIN	539S	001	41150	Real Estate Appraisal	3	M	1840-2120	222 BHB		STAFF	to be defined	10	15	A-F	GR	SBA, SEAS, EDUC, SYSC, UPJ (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
FIN	552	001	41151	Investments	4	R	1740-2120	170 SBA	high	Rahman	Shafiqur	45	15	A-F	GR	SBA, SEAS, EDUC, SYSC
FIN	553	001	41152	Financial Analysis and Business Valuation	4	T	1740-2120	140 SBA	high	Kretovich	Duncan	45	15	A-F	GR	CLAS, SBA, SEAS, EDUC, SYSC
FIN	555	001	41153	Applied Econometrics for Financial Analysis	4	W	1740-2120	390 SBA	high	Gerbing	David	40	15	A-F	GR	SBA, SEAS, EDUC, SYSC
FIN	556S	001	41154	International Financial Management	4	MW	1500-1650	130 SBA	high	Oh	John	10	5	A-F	GR	SBA, SEAS, EDUC, SYSC (2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
FIN	561	001	41155	Financial Management	4	M	1740-2120	CANCEL		Canceled		45	15	A-F	GR	CLAS, SBA, SEAS, EDUC, SYSC (5) Class held in room 1307 at Capital Center, 18640 NW Walker Rd., Beaverton, OR 97007 (Grad Course Meets at Capitol Center, rm 1102
FIN	561	002	45490	Financial Management	4	R	1740-2120	CAP CTR		Kretovich	Duncan	45	15	A-F	GR	CLAS, SBA, SEAS, EDUC, SYSC Meets at Capitol Center, rm 1102
FIN	565	001	41156	Cases in Corporate Financial Management	4	W	1740-2120	130 SBA	high	Kretovich	Duncan	45	10	A-F	GR	SBA, SEAS, EDUC, SYSC
FIN	574	001	41157	Portfolio Management (Issues and Performance Assessment)	2	T	1715-2050	CANCEL		Canceled		10	5	A-F	GR	SBA, SEAS, EDUC, SYSC (20) 2050CANCEL
FIN	574	002	45392	Portfolio Management (Issues and Performance Assessment)	2	M	1715-2050	270 SBA		Settle	John	10	5	A-F	GR	SBA, SEAS, EDUC, SYSC

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	WI	G	Cl.	Col.	Footnotes/Comments
ISQA	Winter 05															
ISQA	360	001	41453	Business Computing Fundamentals	4	MW	0800-0950 CANCEL	CANCEL	high			30	45	A-F	JR SR PB SBA	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. SBA 340
ISQA	360	002	45691	Business Computing Fundamentals	4	TR	1000-1150	340 SBA	high	Foty Terrell		30	45	A-F	JR SR PB SBA	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. SBA 340
ISQA	380	001	41455	Data Communication	4	MW	1540-1730	340 SBA		Hansen David		30	45	A-F	JR SR PB SBA	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. SBA 340
ISQA	410	001	41456	Selected Topics (Credit to be arranged)	4	T	1740-2120	210 SAB		Nibler Roger		35	35	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for the 500 level course and meet with the instructor no later than the first class meeting regarding additional course requirements. Project Management
ISQA	415	002	41457	Database Management	4	TR	1730-1920	340 SBA		Freeman Mark		30	45	A-F	JR SR PB SBA	SBA 340
ISQA	419	001	45102	Web Application Development	4	MW	1800-1950	340 SBA		STAFF to be defined		30	45	A-F	JR SR PB SBA	SBA 340
ISQA	424	001	44667	LAN Management	4	MW	1215-1405	340 SBA		Hansen David		30	45	A-F	JR SR PB SBA	SBA 340
ISQA	429	001	41462	Transportation and Logistics Management	4	M	1740-2120	490 SBA		STAFF to be defined		55	45	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ISQA	459	001	41464	Production Planning and Control	4	W	1740-2120	490 SBA		Raedels Alan		55	45	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ISQA	510S	001	44668	Seminar (Credit to be arranged)	4	T	1740-2120	210 SAB		Nibler Roger		10	10	A-F	GR SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. Project Management
ISQA	511	001	41465	Managerial Decision Making	4	MW	1015-1205	160 SBA	high	Gerbing David		45	45	A-F	GR SBA, SEAS, EDUC, SYSC	
ISQA	529S	001	41466	Transportation and Logistics Management	4	M	1740-2120	490 SBA		STAFF to be defined		10	25	A-F	GR SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
ISQA	551	001	44669	Managing Information Technology	4	M	1740-2120	130 SBA	high	Ramiller Neil		45	45	A-F	GR SBA, SEAS, EDUC, SYSC	
ISQA	552	001	44670	Managing Operations and the Value Chain	4	W	1740-2120	160 SBA		Johnson- H. Thomas		45	45	A-F	GR SBA, SEAS, EDUC, SYSC	
ISQA	559S	001	41467	Production Planning and Control	4	W	1740-2120	490 SBA		Raedels Alan		10	25	A-F	GR SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	WI	G	Cl.	Col.	Footnotes/Comments
MGMT Winter 05																
MGMT	351	001	41715	Human Resource Management	4	MW	0800-0950	130 SBA	high	Hirons	Thomas	45	45	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
MGMT	399	001	45634	Special Studies (Credit to be arranged)	1	T	1200-1350	290 SBA		Moga	Frances	40	40	A-F	JR SR PB SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. Class meets 1/11/05-2/8/05 PNP Only
MGMT	407WK	001	45201	Selected Topics (Credit to be arranged)	2	S	1200-1400	OIT/Metro		Zonoozy	M. Khalil	0	0	A-F	JR SR PB SBA	(3) Restricted to Weekend Business Degree Program students. Class held at OIT/Metro Center, 7726 SE Harmony Rd., Portland. For program and registration information, please call the School of Business at 503-725-3700. Mgmt New Millennium: Multicult Implementation in Action
MGMT	410	005	41720	Selected Topics (Credit to be arranged)	4	TR	1000-1150	290 SBA		Hirons	Thomas	35	35	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for the 500 level course and meet with the instructor no later than the first class meeting regarding additional course requirements. Human Resources Information Technology
MGMT	445	001	41723	Organizational Design and Change	4	TR	1200-1350	335 LH		West	Ellen	45	45	A-F	JR SR PB SBA	
MGMT	447	001	41724	The Power of Soul and Spirit in Business	4	R	1740-2120	140 SBA		West	Ellen	35	35	A-F	JR SR PB SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for the 500 level course and meet with the instructor no later than the first class meeting regarding additional course requirements.
MGMT	448	001	41725	Team Processes	4	F	0800-1150	140 SBA		Tierney	Pam	45	45	A-F	JR SR PB SBA	
MGMT	461	001	41726	Reward Systems and Performance Management	4	TR	0800-0950	290 SBA	high	Cabelly	Alan	35	40	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
MGMT	464	001	41727	Contemporary Leadership Issues	4	TR	0800-0950	140 SBA	high	Tierney	Pam	45	45	A-F	JR SR PB SBA	
MGMT	464	002	44672	Contemporary Leadership Issues	4	TR	1000-1150	140 SBA	high	Tierney	Pam	45	45	A-F	JR SR PB SBA	
MGMT	471	001	41728	Staffing and Employee Selection	4	T	1740-2120	449 CH	high	Johnson,	Jeff	35	35	A-F	JR SR PB SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
MGMT	507	001	44673	Seminar (Credit to be arranged)	3	M	1740-2020	ACCELER		Huston	James	12	3	A-F	GR SBA, SEAS, EDUC, SYSC	Class reserved for students in the ICLE program. Contact scotttd@sba.pdx.edu for registration. P
MGMT	510	001	41731	Selected Topics (Credit to be arranged)	2	FS	See Comments	140 SBA		Cabelly	Alan	45	45	A-F	GR SBA, SEAS, EDUC, SYSC	TOPIC: Negotiation Workshop; Friday 1/21 1300-1650, Saturdays 1/29 and 2/5 0800-1550
MGMT	510	002	44674	Selected Topics (Credit to be arranged)	4	F	1130-1700	389 NH		Ramiller	Neil	3	2	A-F	GR SBA, SEAS, EDUC, SYSC	Class meets 1/4-2/26, 2005 MBA: Managing Information Technology
MGMT	510	003	44675	Selected Topics (Credit to be arranged)	4	T	1730-2200	290 SBA		Ramiller	Neil	3	2	A-F	GR SBA, SEAS, EDUC, SYSC	Class meets 1/4-2/26, 2005 MBA: Managing Information Technology
MGMT	510	005	0	Selected Topics (Credit to be arranged)	4	S	0900-1530	290 SBA		Newman		5	3	A-F	GR SBA, SEAS, EDUC, SYSC	MBA: International Law & Ethics
MGMT	510S	002	41735	Seminar (Credit to be arranged)	4	TR	1000-1150	290 SBA		Hirons	Thomas	10	10	A-F	GR SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements. TOPIC: HR for Information Technology
MGMT	544T	001	41736	Technology Management	4	T	1740-2120	160 SBA		Appleyard	Melissa	45	45	A-F	GR CLAS, SBA, SEAS, EDUC, SYSC	(15) Innovation and Technology option.
MGMT	545	001	41737	Managing the Human Side of Technological Innovation	4	W	1740-2120	140 SBA	high	Eder	Robert	45	45	A-F	GR CLAS, SBA, SEAS, EDUC, SYSC	
MGMT	547S	001	41738	The Power of Soul and Spirit in Business	4	R	1740-2120	140 SBA		West	Ellen	10	10	A-F	GR SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
MGMT	550	001	41739	Organizational Management	4	R	1215-1605	160 SBA		Pfeiffer	Wally	45	45	A-F	GR CLAS, SBA, SEAS, EDUC, SYSC	
MGMT	556	001	44676	Organizational Politics	3	M	1840-2120	401 CH	high	Brenner	Steven	45	15	A-F	GR CLAS, SBA, SEAS, EDUC, SYSC	
MGMT	560	001	44683	Ethics in Organizations	2	M	1300-1650	160 SBA		Dillard	Jesse	45	45	A-F	GR SBA, SEAS, EDUC, SYSC	1/3-2-5
MGMT	561S	001	41740	Reward Systems and Performance Management	4	TR	0800-0950	290 SBA	high	Cabelly	Alan	10	10	A-F	GR SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.

Course	Section	CRN	Title	Credit	Hours	Day	Time	Room	Tech.	Instructor	Sz	WI	G	Cl.	Col.	Footnotes/Comments
MGMT	571S	001	41741	Staffing and Employee Selection	4	T	1740-2120	449 CH	high	Johnson, Jeff	10	10	A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.
MKTG Winter 05																
MKTG	340	001	41766	Advertising	4	TR	1200-1350	130 SBA		O'Connor Maureen			A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
MKTG	340	002U	45103	Advertising	4	W	1740-2120	138 PCAT		Garnett Douglas			A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day. University Studies section; may be used for US or major but not both.
MKTG	363	001	41768	Consumer Behavior and Customer Satisfaction	4	MW	1015-1205	375 NH		Unni Ramaprasad			A-F	JR SR PB	SBA	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day
MKTG	376	001	41769	International Business	4	R	1215-1605	CANCEL		Canceled			A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
MKTG	376	002	41770	International Business	4	W	1740-2120	249 LH	high	Tseng Douglas			A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
MKTG	376	003	45610	International Business	4	TR	800-0950	160 SBA		Taylor Paul			A-F	JR SR PB	SBAX	(1) This business course is reserved during priority registration to students admitted to the School of Business. Restriction lifts on non-admit registration day.
MKTG	409	001	41771	Practicum (Credit to be arranged)	4	T	1700-2050	260A SBA		Gillpatrick Thomas			A-F	JR SR PB	SBA	Meets in SBA 260A. Instructor permission required FOOD PRACTICUM
MKTG	441	001	41772	Media Strategy	4	T	1740-2120	247 LH		Dickinson Don			A-F	JR SR PB	SBA	
MKTG	442	001	41773	Creative Strategy	4	TR	1000-1150	390 SBA		Michelet John			A-F	JR SR PB	SBA	
MKTG	443	001	41774	Advertising Campaigns	4	MW	1730-1920	462 NH		Dickinson Don			A-F	JR SR PB	SBA	Needs flat room
MKTG	446	001	41775	National Student Advertising Competition	4	F	0900-1240	590 SBA		Dickinson Don			A-F	JR SR PB	SBA	
MKTG	460	001	41776	Marketing Research	4	M	1740-2120	249 LH	high	Tseng Douglas			A-F	JR SR PB	SBA	
MKTG	460	002	41777	Marketing Research	4	MW	1015-1205	112 SH		Blackton Gary			A-F	JR SR PB	SBA	
MKTG	461	001	44678	eMarketing	4	M	1740-2120	170 SBA	high	Unni Ramaprasad			A-F	JR SR PB	SBA	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for the 500 level course and meet with the instructor no later than the first class meeting regarding additional course requirements.
MKTG	464	001	41778	Marketing Strategy and Management	4	M	1740-2120	290 SBA	high	Abugharbieh Dawood			A-F	JR SR PB	SBA	
MKTG	464	002	41779	Marketing Strategy and Management	4	W	1215-1605	160 SBA	high	Klebba Joanne			A-F	JR SR PB	SBA	
MKTG	466	001	41780	Principles of International Marketing	4	W	1740-2120	120 PCAT		STAFF to be defined			A-F	JR SR PB	SBA	
MKTG	467	001	44679	Sales Management	4	F	0900-1240	CANCEL		Canceled			A-F	JR SR PB	SBA	
MKTG	467	002	45733	Sales Management	4	T	1200-1540	390 SBA		Daraee Kamiar			A-F	JR SR PB	SBA	
MKTG	475	001	41781	Retailing	4	T	1740-2120	283 CH	high	Pfeiffer Wally			A-F	JR SR PB	SBA	
MKTG	511	001	44680	Pioneering Innovation	4	R	1740-2120	160 SBA		Mathwick Charla			A-F	GR	SBA, SEAS, EDUC, SYSC	
MKTG	511	002	44681	Pioneering Innovation	4	W	1740-2120	CAP CTR		STAFF to be defined			A-F	GR	SBA, SEAS, EDUC, SYSC	Capital Center
MKTG	544	001	41782	Marketing Research and Strategy	4	T	1740-2120	CAP CTR		Klebba Joanne			A-F	GR	CLAS, SBA, SEAS, EDUC, SYSC	Capital Center
MKTG	555	001	41783	Technology Marketing	4	W	1740-2120	170 SBA	high	Harmon Robert			A-F	GR	CLAS, SBA, SEAS, EDUC, SYSC	
MKTG	561S	001	44682	eMarketing	4	M	1740-2120	170 SBA	high	Unni Ramaprasad			A-F	GR	SBA, SEAS, EDUC, SYSC	(2) This 400/500-level course may be taken for graduate credit. Students must advance register for 500-level course and meet with the instructor no later than the first class meeting regarding additional graduate course requirements.